

Ohio Traffic and Lighting Solutions, Inc.

dba: Dean & Associates

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February 16, 2024

We are proud to represent the following Manufacturers for the DOT, Municipal, and Roadway Lighting Markets for the State of Ohio:

- 12-54 Industries: Custom Castings and Fabrication of Decorative Features for Light Poles and Traffic Supports, Site Furnishings, Deco Poles, Signs, and Landscape.
- ArburPole: ArburPole™ Engineered Wood Light Poles. Alaskan Yellow Cedar Laminated Poles, Cross Arms, and Bollards.
- CLS:
Camera & Lighting Lowering Systems Camera Lowering Systems with Power and Signal Cabling Running Internally for New Systems or Externally for Existing Systems. Lighting & Lowering Systems for Indoor or Outdoor Applications, for Manual or Electric Winch Applications
- Cooper Lighting:
Solutions Represent Cooper Product Lines for the DOT, Municipal and Roadway Markets: **inVUE** Specification Grade Decorative Architectural Outdoor Lighting Solutions **I.O. LED** Indoor and Outdoor LED Product, Linear, Pathway, and Lighted LED Handrail **MCGRAW EDISON** Outdoor LED and HID Lighting **POLES** Aluminum, Steel and Decorative Pole Collection **STREETWORKS** Outdoor LED and HID Solutions for the DOT, Municipal, and Roadway Markets: Cobra Heads, Decorative, High Mast, Low Mast, Poles, Sign Light, and Underpass Lighting **TELENSA** Provides Simple, Effective Smart Street Lighting Solutions to Empower Cities to Manage Their Lighting Assets to Reduce Cost While Cutting Carbon Emissions. Remote Control and Scheduling
- Foundation Systems:
& Anchors Anchor Bolts, Ground Rods, Threaded Rods, All Threads, U-Bolts, Steel Bolt Circle Templates. DOT & Anchor Specification, Fabrication, and Hardware.
- King Luminaire:
(Cincinnati/Dayton) High Performance Decorative LED Lighting Systems, Decorative Spun Concrete and Metal Poles, Decorative Arms, Decorative Bollards and Site Amenities
- Koppers Utility &:
Industrial Products Pressure Treated Utility Grade Wood Poles for DOT and Municipal Applications. ODOT Spec, RUS Spec, CCA Treated, Penta Treated.
- Millerbernd Mfg Co: Roadway, Traffic, Lighting, High Mast, Sign Structures and Streetscape Structures for Commercial, DOT, Municipality, Roadway and Utility Markets. Decorative Architectural Steel Poles. Decorative Traffic Structures. Stainless Steel Lighting Standards. Millerbond™ Wet Coat Painting System – Standard 5 Year Paint Warranty

North Star Lighting:	Architectural Flood Lighting, LED Flood Lighting, LED Light Tower Tubes, LED Roadway Lighting, Marine/Hazardous and HID & LED Tunnel Lighting
Nova Pole:	Aluminum Light Pole Standards, Conventional Lighting, Decorative Light Poles, Sign Supports and Specialty Poles
Oriux:	Traffic Safety Equipment: Traffic Cabinets, Traffic Controllers, Traffic Monitors, Signals, UPS, Traffic Detectors, Cameras and Counters
Pelco:	Traffic Signal Hardware, Decorative Lighting and Utility Hardware
PLP Composite Technologies, Inc.	Fiberglass Reinforced Composite Light Poles. Fluted or Smooth Tapered Decorative Composite Light Poles.
Poblocki Sign Companies	Custom Fabrication of Arches, Hardscapes, Signage, Wall/Awning Signs, and Wayfinding Signs. Design, Engineering, Graphic Design and Fabrication
Stratus Products: Structural & Steel Products	The Complete, Safe, Dependable High Mast Lowering System for your Outdoor Lighting Needs. Both Top Latch and Bottom Latch Lowering Device Systems with External or Internal Motor Options. ODOT Approved High Mast Lowering Devices.
Sternberg Lighting:	intellistreets™ Smart City Solutions, UNRIVALED™ Decorative LED Lighting System, URBANLINE Contemporary Roadway Lighting Systems, LED Outdoor Vintage Lighting, Decorative Lighting, Ornamental Poles, Ornamental Bollards, Roadway Poles, Decorative Traffic Signal Poles, Site Amenities, Street Clocks, City Clocks, Street Bells, Decorative Cast Park Benches, Trash Receptacles, Mail Boxes.
Streetworks: Cooper Lighting Solutions	Outdoor LED and HID Solutions for the DOT, Municipality and Roadway Markets: Cobra Heads, Decorative, High Mast, Low Mast, Sign Lighting, and Underpass Lighting. Poles - Aluminum, Steel, and Decorative Pole Collection.
StressCrete Group: (Cincinnati/Dayton)	High Performance Decorative LED Lighting Systems, Decorative Spun Concrete and Metal Poles, Decorative Arms, Decorative Bollards and Site Amenities
Telensa:	Provides Simple, Effective Smart Street Lighting Solutions to Empower Cities to Manage Their Lighting Assets to Reduce Cost While Cutting Carbon Emissions. Remote Control and Scheduling
Visco:	Ornamental Cast Iron and Steel Poles for: Lighting, StreetScape, Traffic, Decorative Fittings & Lighting Fixtures.

<u>PERSONNEL</u>	<u>RESPONSIBILITIES</u>	<u>YEARS of EXPERIENCE</u>
Mark Minic	Mark@OhioTLS.com Principal, Outside Sales	35
John Minic	John@OhioTLS.com Outside Sales	15
Matt Borries	Matt@OhioTLS.com Inside Sales Support	11
Logan Forseth	Logan@OhioTLS.com Outside Sales	1
Cassie Foley	Cassie@OhioTLS.com Inside Sales Support	4
Rob Gallagher	Rob@OhioTLS.com Outside Sales	10
Carmela Gallagher	Carmela@OhioTLS.com Inside Sales Support	1